



# British Precast

## MEMBERSHIP PROSPECTUS

2019

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## Introduction

British Precast is an industry federation comprising of concrete product producers and product associations, together with a wide range of Associate Members, partners, companies and other bodies. It is dedicated to improving the business environment, both short and long term, for the £1.3 billion concrete products industry in the United Kingdom.

In a changing and ever-competitive environment, British Precast is the voice of precast concrete manufacturers and suppliers to the industry. We are a non-profit organisation working on behalf of all our members to support and advocate their interests in all areas. We continuously work towards raising industry standards in key matters such as health and safety and sustainability while developing technical projects for the benefit of members and the industry.

When legislation - whether from the UK or Europe - arises that affects us, we ensure to provide information, leadership, and action when necessary for our members. Our well-organised product groups provide an effective framework for collaboration, exchange of knowledge, and opportunities for marketing, that would otherwise prove to be difficult for companies to cultivate independently.

Membership of British Precast enables you to strengthen and grow your business by making sure that you have knowledge of the latest industry issues and gives you a platform to affect the matters which concern you the most.

This document summarises the benefits that are available to new and existing members. We wish to attract into membership all qualifying precast concrete product producers and members of their supply chains. Included in our product scope are all concrete products made in a factory environment in the UK - from the smallest modular products such as bricks and tiles to the largest and most complex engineered structural units.

We actively encourage the participation as Associate members of all suppliers of goods and services to the sector, along with those who specify, design, construct, monitor, legislate and educate. Associate membership gives you a valuable forum to network with manufacturers in the industry through the many platforms which we provide.

We have a federal structure with many of product groups that are open to British Precast members and are managed by our team. Each of these product groups has its own fee structure to support its own sector programme. Some have their own Associate membership schemes.

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## Introduction (cont.)

### **Council & Voting**

We are governed by a Council. Our President of Council is in post typically for two years, elected by the Full Members, while other Council members are nominated by the product groups or elected by the general membership. Participation by our members at Council level is encouraged. Voting rights under the Federation constitution are one vote per Full Member regardless of size.

There are two elected non-voting positions on Council for Associate Members.

### **Notice Periods**

There is no initial joining fee for British Precast over and above the annual subscription for Full Members. A 12-month notice period applies from the date of resignation.

### **Nominated Representatives**

All members must name a Nominated Representative who will be the central point of contact for all correspondence and will hold voting rights at the AGM.

### **Inspection on Joining**

Any prospective Full Member applying to join will be subject to a factory inspection to check that product quality, environmental and safety standards are acceptable.

### **Health and Safety and Sustainability Charter**

All Full Members must sign up to our Health and Safety Charter scheme (aimed at eliminating accidents and injuries in the industry) and our Sustainability Charter launched at the end of 2007.

### **Competition Act**

To protect the interest of all members we operate all our activities in full conformity with the requirements of Competition Law.

### **Mineral Products Association (MPA)**

We are an affiliate of the Mineral Products Association (MPA). From July 2013 our services are provided by the MPA under a Legal Service Level Agreement.

## Membership Benefits

**Full Members:** Precast concrete product producers with at least one factory in the UK.

**Associate Members:** Companies and organisations involved in the industry supply chain. Membership benefits are summarised below and expanded in the remainder of this prospectus.

Membership Benefits	Full	Associate
Right to use British Precast logo	✓	✓
Sponsorship Opportunities	✓	✓
Web Links	✓	✓
Inclusion in British Precast Buyers' Guide and Bespoke Concrete Products Directory	✓	✓
Eligibility for Product Association Membership	✓	✓
Membership Benefits of the Construction Products Association	✓	✓
50% Discount on British Standards	✓	✓
Free inclusion in generic environment product declarations (EPDs)	✓	✗
Free Annual Conference Exhibition Package	✗	✓
Priority booking and discounts on events	✓	✓
Priority in Press Features and Exhibitions	✓	✗
Regular Newsletters, Safety Alerts and E-mail Bulletins	✓	✗
Help and Technical Information Advice Service	✓	✗
International Contacts via BIBM and other partners	✓	✓
Industry and Supply Chain Networking Opportunities	✓	✓
Opportunity to Partner in Research	✓	✗
Involvement in BSI and CEN Standards and Codes Committees	✓	✗
Sustainability Charter	✓	✗
Health and Safety Charter	✓	✗
Best Practice Awards	✓	✓
Responsibly Sourced Materials Credit Scheme	✓	✗
Provision of Competition Act Compliant Culture	✓	✓
Howes Percival Legal Services	✓	✓
Croner Advisory Hotline	✓	✓

# Health and Safety

## Health and Safety Steering

Our Health and Safety Steering Group is open to all Full Members. As an industry, we put safety issues at the top of our priorities, mirroring the policies of our affiliates. We are also pleased to arrange presentations at Committee meetings by our Associate Members who may wish to introduce new products or systems with a safety dimension.

## Health and Safety Charter

Achieving a zero-accident industry in the factory, in transit and on site is our objective for the precast sector. British Precast has supported cross-construction industry initiatives for many years. Signing up to the Health and Safety Charter is a requirement of British Precast membership. The Health and Safety Executive (HSE) uses the British Precast safety scheme as an exemplar, and we are determined to continue to Target Zero. With an accident costing an average of well over £100,000, it takes only one prevented accident to recoup the cost of a British Precast subscription many times over.

The HSE has proven statistically that companies participating in sector schemes are increasingly and significantly safer than those outside. Members can use participation to negotiate lower insurance rates and this scheme alone is worth the annual subscription.



**THE PRECAST SECTOR HEALTH & SAFETY CHARTER**

**Member Name**

pledges to reduce accidents, both in terms of number and severity, to improve the overall Health and Safety

- An expectation of 'ZERO HARM' to all
- 65% reduction in LTIFR for direct employees by 2018 (Baseline 2013)
- 50% reduction in LTI for contractors by 2018 (Baseline 2013)
- Continuous improvement in accident severity ratio
- Development, implementation or maintenance of a strategy for Health and Safety initiatives and related training, and to manage our Health and Safety needs with competent staff appropriate to the needs of the organisation
- Implementation of maintenance of structured, inclusive Health and Safety meetings, with effective and appropriate consultation in line with our organisational needs
- Submission of quarterly statistics to British Precast

Signatories

.....

British Precast welcomes this declaration and will work in partnership with the signatories and their representatives to support the delivery of these

  
Alan Smith - President

  
Nick Gorst - Director

Date

.....

Figure 1: The Precast Sector Health and Safety Charter  
This is available from the British Precast website

### Statistics Scheme

Essential to our Health and Safety Charter scheme is the collection and analysis of accident and incident statistics. All Full Members are required to take part. Lessons learned from statistics inform future actions and initiatives which reduce accident rates.

### Safety Alerts

We publish regular safety alerts. We also encourage members to share incident reports, advice and lessons learned.

### Safety By Competence

Zero Harm is the overarching health and safety priority for the precast concrete industry.

In its sector-leading drive to help achieve Zero Harm, the Mineral Products Association (MPA) has devised an ambitious ‘Safer By Competence’ policy to deliver demonstrable personal competence across the high proportion of industry represented by the Association. The campaign comprises a series of targets encompassing employees and contractors across all products and services, including those within the remit of British Precast.

‘Safer by Competence’ sets out routes to meeting National Occupational Standards relevant to job functions, with a range of targets applicable to all in operational employment.

*The four-stage process of the Safer By Competence framework for process Operatives and maintenance levels:*

Stage	Deadline	Summary
1	December 2016	Training needs will have been identified, training provided (either internally or externally) and employees signed off as having received training appropriate for their roles.
2	December 2017	Training needs will have been reviewed and, if necessary, revised in terms of vocational qualifications (or similar) and aligned or linked to the latest National Occupational Stands wherever possible/
3	December 2018	If training needs were revised, then the associated training will have been updated and delivered to employees as required. Training to having external validation or accreditation.

4	December 2019	Employees will have been assessed for competence, i.e. their ability to use their skills, knowledge, experience and training to perform their jobs safely. Employees should have gained a formal qualification, derived from the latest National Occupational Standards.
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British Precast Council in 2012 agreed this Safer By Competence timetable as strongly recommended for members:

Status	Operational Employment (Excluding Office-Based)		Deadline	
	Basis	Level	100% Engagement	100% Achieved
British Precast Members (Strongly Recommended)	Directly Employed	Management	June 2015	December 2016
		Supervisory	June 2016	December 2017
		Maintenance	December 2016	December 2018
		Process Operative	December 2017	December 2019
		FLT Operative	Immediate	Immediate

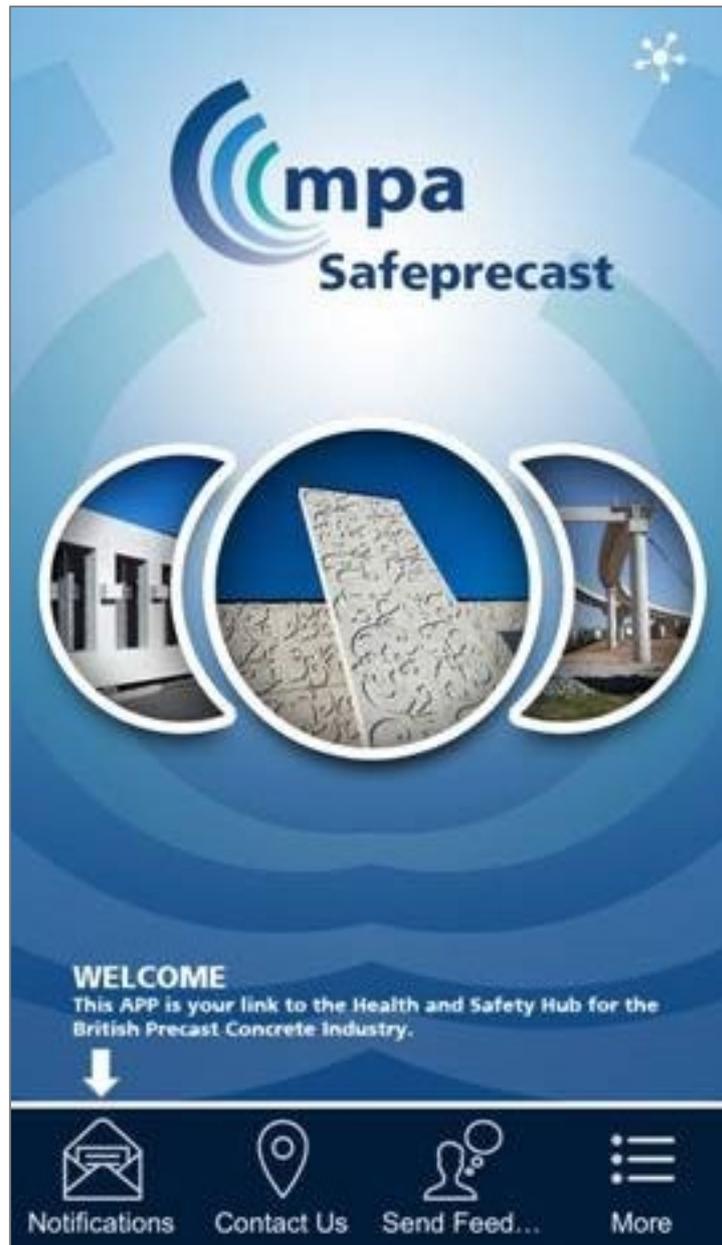


Figure 2: The Safeprecast mobile app, available to members  
This is available for use across all smartphone devices

### Safeprecast App

The **Safeprecast** website and app have been developed with guidance from a working group drawn from the industry and builds on the already successful ‘Safequarry’ and ‘Safer by’ suite of services developed by the MPA. The free resource makes key health and safety information easily accessible for everybody who works within the precast concrete sector.

The Safeprecast website and app provides instant access to content such as incident alerts, industry guidance, safety videos, latest innovations, toolbox talks and much more.

### Mental Health

It is estimated that 1 in 6 people will experience some form of mental ill health at work and that 30% to 40% of absences from work are caused by mental ill health. In fact, HSE estimates that over 11 million days are lost at work each year because of stress at work. Sadly, in the UK suicide kills far more construction workers than falls.

### **Health and Safety Executive**

We have an excellent relationship with the HSE at both British Precast and product group level. HSE staff regularly attends our health and safety meetings at British Precast and product levels.

### **Safety Awards**

We present awards annually for outstanding contribution to health and safety and to individuals and teams from Full Members. The other award scheme is linked to an annual theme to reflect HSE's own changing priorities and is also open to all Full Members.

### **Social Dialogue Agreement on Respirable Crystalline Silica**

As signatories through European Precast Federation (BIBM) we have implemented the nepSi agreement on respirable crystalline silica which covers workers' health protection through the good handling and use of crystalline silica and products containing it.

### **Charge**

A tripartite body with representatives from Industry, Trade Unions and the HSE. Membership includes the Cement, Concrete, Ceramics, Heavy Clay, Refractories and Glass industries employing over 100,000 Workers, and aims to identify, share and promote good practice across the industry.

### **BPDWG**

British Precast work closely with the Building Products Delivery Working Group (BPDWG), whose aim is to aid in the development of good practice for loading, transporting and unloading goods for the building products supply industry. The group consists of a committee of manufacturers, customers, logistics & transport companies and regulators (HSE). Guidance has been developed for Working at Height, Delivering Safely and recently Load Security during the transportation stage.

## Sustainability and Environment

British Precast runs one of the oldest and most recognised sector Sustainability Charter schemes in the construction industry. All Full Members are required to sign The Precast Sustainability Charter pledge, committing to collectively address 14 sustainability and environmental principles. The sector also reports annually on a set of sustainability KPIs with industry Targets to 2020.

All members are supported by free annual audits, briefings and training events. Members enjoy the following benefits:

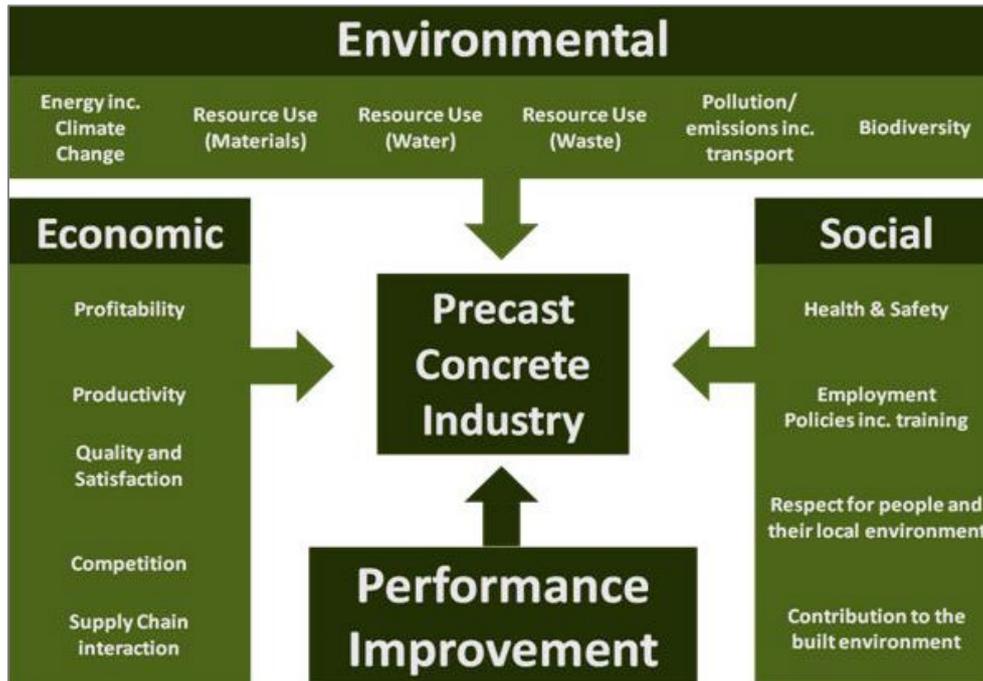


Figure 3: The Sector Sustainability Strategy, implemented to businesses that have become members of British Precast

### Sustainability and Environment Committee

This group steers overall policy prepares input to key consultations from Britain and Europe that affect member companies and provides a forum for members to exchange experiences and ideas on environmental management issues.

### Sustainability Charter

The British Precast Sustainability Charter was launched in December 2007. As part of the 'Raising the Bar' initiative, all Full Members are now required to sign the Sustainability Charter. Member companies are audited annually against the Charter requirements.

## SUSTAINABILITY CHARTER

British Precast Member Declaration on

### Member Name

acknowledges the need to go beyond legislation and take voluntary actions to make its products and operations more sustainable, and commits that from this date it will do this by working towards the adoption of the following principles:

- Develop products that improve the quality and sustainability of the built environment
- Measure, report and improve performance on sustainability issues
- Manage all waste streams effectively and minimise waste disposal to landfill
- Minimise pollution and emissions associated with production with production and transportation
- Use energy more efficiently and minimise demand on mains water supplies
- Use primary materials more efficiently and promote the use of secondary materials
- Use water more efficiently and minimise demand on mains water supplies
- Operate in a responsible manner to protect employees, contractors and visitors
- Operate in an efficient and financially sustainable manner without comprising legal, quality or sustainability principles
- Operate to the highest ethical standards necessary to develop a skilled and competent workforce
- Operate to the highest quality standards necessary to satisfy customers and consumers
- Protect and enhance the natural environment adjacent to or affected by precast
- production Liaise effectively with local communities to foster mutual understanding and respect

Signatories

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British Precast welcomes this declaration and will work in partnership with the signatories and their representatives to support the delivery of these



Alan Smith President



Nick Gorst Director

Date

.....

Figure 4: The British Precast Sustainability Charter  
This is available from the British Precast website

### Key Performance Indicators

All Full Members are required to supply key performance indicators (KPI) data to help assess the industry performance on a range of sustainability parameters. Detailed sustainability indicators are developed annually by British Precast for several precast product groups.

### Environmental Advice and Consultancy

British Precast has teamed up with Croner to offer members advice on day-to-day environmental permitting and legislation issues. See page 22 for more information. British Precast also offers a confidential environmental consultancy at advantageous rates for Full members through Richards Associates.

The service is tailored to individual company requirements and links in well with the route to ISO14001, with BES 6001 and with the British Precast Sustainability Charter.

### Green Guide

We maintain a regular dialogue with the BRE Group and can advise members about the latest product ratings and the complexities of the Green Guide.

### Additional Credits Under BES 6001

By arrangement with BRE, Full Members can be eligible for additional credits under the BES 6001 Responsible Sourcing Scheme if they can demonstrate that they use the annual British Precast KPI

sector averages (part of the charter scheme) for stakeholder engagement and to benchmark their own performance.

### **Environmental Product Declarations**

British Precast has published a set of generic industry average Environmental Product Declarations (EPDs) relating to a wide range of precast and concrete masonry products. An EPD is the output from a Life Cycle Analysis (LCA) carried out and presented in a format compliant with EN15804.

The British Precast EPDs have been published through the IBU Verification Scheme. This is currently Europe's most recognised and established scheme for the publication of EPDs in accordance with EN 15804. IBU verified EPDs are also recognised by the BRE as part of a mutual recognition agreement. EPDs are designed to detail the environmental impact of construction products. This allows comparison between products on a like for like basis when standards are followed correctly. EPDs also attract credit within sustainable construction schemes such as BREEAM, meaning the use of our sector EPDs can help construction companies pushing for BREEAM excellent ratings.

British Precast is committed to expanding its suite of EPDs through collaboration with our product groups. The EPDs are representative of product group member products, therefore by joining British Precast and a relevant product group you are unlocking the ability to utilise these documents.

To deliver this member benefit British Precast worked closely with sustainability consultants thinkstep on developing a life cycle assessment tool for the purpose of producing verified Environmental Product Declarations. The tool created is tailored specifically for precast concrete products and is accessible in a market where the generation of company specific EPDs can be cost prohibitive for all but the largest manufacturers. The verified tool allows British Precast to work with members to develop company specific EPDs at cost rather than incurring large consultancy fees.

### **Other Benefits:**

- **Updates to Environmental Legislation - Newsletters and Alerts**  
British Precast also sends regular environmental legislation updates, newsletters and alerts to all members.
- **Workshops**  
Working with colleagues at MPA The Concrete Centre, a sustainability summer school is regularly held. It is aimed at helping customer facing staff of Full members present concrete's sustainability credentials.
- **Sustainability Awards**  
All Full Members are eligible to enter our Annual Sustainability Awards scheme, with results and presentations at our Annual Best Practice Awards Dinner. We also have a separate Sustainability Award scheme for Associate members.
- **Publications**  
We annually publish our sector's sustainability report, **Sustainability Matters**. Other British Precast publications include The Little Green Book of Concrete and several other product association publications (e.g. carbon footprinting factsheets).

## **Lobbying and Industry Relations**

### **Political Lobbying**

Our lobbying work in Westminster, Whitehall and Brussels is handled directly by the Director, working with colleagues in the MPA. We also work closely with the Construction Products Association (CPA) on issues that affect the wider group of UK construction products. Contacts in Belfast, Cardiff and Edinburgh are available through the CPA and we are also developing our own direct channels. Similar advice is also available at European level through our membership of BIBM, the pan-European precast federation, and CEPMC, the European version of the CPA. We also liaise and lobby on legislative and policy issues common to the wider cement and concrete industry with the other members of the UK and European Concrete Platforms.

### **Member Company Issues**

Through the above networks we can assist Full Member companies with their own individual national issues in selecting the best contacts and processes.

### **Department of Business Energy, Industrial and Strategy (BEIS)**

We regularly meet BEIS. As our sponsor department, BEIS is also able to assist in providing access to other Government departments such as Ministry of Housing, Communities and Local Government (MHCLG), Department for Environment, Food and Rural Affairs (DEFRA) and HM Treasury; and as part of the wider MPA community we have many direct links into these departments.

### **European Commission and Parliament**

Within the BIBM programme we have started direct liaison in Europe, initially on the sustainability credentials of concrete products. We also work through the European Concrete Platform and CEPMC which have more established political links. Fact-finding briefings in Brussels are available to Full Members, and we have the use of a meeting room adjacent to the European Parliament.

### **Industry Relations**

As an affiliate of the Mineral Products Association, we have regular and close contact with all representative cement and concrete bodies in the UK. This network allows us to take up issues quickly and effectively with related sectors, and we can, of course, unite when necessary in the cause of common objectives. We have good relationships with all relevant construction associations and professional bodies.

## Training

### **MPQC**

British Precast is closely integrated with the work of the Mineral Products Qualification Council (MPQC), made available both at standards setting and the training delivery stage of the process. We have a seat on MPQC's Council and Board. Member companies are encouraged to join the MPQC and benefit from discounted rates made available.

### **NVQs for Precast**

We have worked previously with Proskills and MPQC to develop a series of vocational qualifications (NVQs) for precast concrete installation. Qualifications available are specific to the precast concrete industry and include the MPQC Level 4 Diploma In Precast and/or Prestressed Concrete Manufacturing Unit Management (QCF) as well as MPQC Level 2 Diploma in Precast and Prestressed Concrete Operations (QCF).

### **CITB Construction Skills**

We have a good relationship with the Construction Industry Training Board (CITB). Joint outputs include the precast erector NVQs and Construction Skills Certification Scheme (CSCS) cards. Our members are not in scope for the CITB levy. We offer staff support to members who are occasionally the subject of attempts to get them in scope. Access to CITB funding for training and industry specific CSCS cards recognising competence for paving installers to improve the installed quality of our members' products is aided by the work of our Affiliate Interlay.

### **Advice**

Staff are available to advise you on all aspects of staff and operative training.

## Technical Information, Product Standards and Codes

### **Techinfo - Precast Current Awareness**

This monthly digest of new technical references is available free by email to all Full Members. It forms part of the Techinfo service for British Precast provided by the Concrete Society Information Service.

### **Techinfo - Precast Standards Alert**

This monthly report is an authoritative and comprehensive summary of changes in product and materials standards available exclusively to Full Members.

### **Techinfo - Searches and Copies**

Copies of articles and database searches of the Concrete Society information database are available at advantageous rates to Full Members as part of the Techinfo service.

### **BSI Membership and Discounts**

British Precast is a member of the British Standards Institution (BSI) and through that affiliation can offer our members a 50% discount on standards publications.

### **BSI, ISO & CEN committees**

We have representatives on many British and European committees. It is through these representatives that members can channel their concerns and interests so that they can influence new standards that affect their respective businesses. Representation on committees can be secured for interested members.

### **University Links**

As part of our membership we have several universities who are affiliated with British Precast. As a result they are able to offer facilities to members for research, and provide support to our product groups in a number of areas.

### **The International Federation for Structural Concrete UK Group**

We are members of the UK branch of The International Federation for Structural Concrete (FIB) providing links to code and recent developments affecting members.

### **General Advice**

Our staff are always available to give technical and other advice to Full and Associate Members by telephone and email. We are **not** resourced to advise on contractual or site issues but can point members to appropriate expertise.

### **Innovations**

We are frequently approached by inventors and entrepreneurs with new ideas and liaise appropriately with Full members.

### **Member-to-Member Enquiries**

As a service to all members we are willing to circulate enquiries around the membership, for example requests for spares or surplus plant.

## PR and Marketing

### **British Precast News Alert**

Available to Full Members only, our daily e-mail service provides a short summary of articles from the daily broadsheets and selected industry publications of relevance to the precast industry.

### **Construction News**

We publish a major supplement every February with **Construction News**, providing all members with editorial opportunities and discounted advertising rates.

### **Website**

The British Precast website provides a whole host of information for members, including recent news, upcoming events and industry updates.

Through our **Buyers Guide** online, we maintain a directory of all our members' products. This guide is a popular destination for specifiers and contractors. The British Precast Product Buyers Guide has a detailed listing of the products which our members can supply, and a search facility to identify all members that supply a product.

All British Precast manufacturer members are signed up to the rigorous Health & Safety and Sustainability Charters so you can be sure of higher standards in quality, safety and environmental performance when you choose our members.

### **Press Features**

Through our positive links with the trade press, British Precast and its associations provide information for various articles published in relevant industry magazines. We are often asked to provide comments on major construction stories.

### **Media Advice, Speaking Opportunities**

We can advise on how to secure press interviews, articles and conference speaker slots.

### **Logo**

All members of British Precast have access to/can use our member logo on vehicles, stationery, brochures and other material. The logo, and that of our associations, is a recognised sign of excellence within the industry. The BIBM logo is also available for use.

### **Market Information**

As part of Construction Products Association and Mineral Products Association we have access to market information which can be supplied to our members.

## Events

Events and exhibitions provide a great opportunity to publicise our members' products and promote the use of precast as a preferred construction material.

### Exhibitions

Throughout the year British Precast and its trade associations exhibit at many industry and public events. Here we often run seminars for specifiers and contractors to keep members informed on the latest updates from the field. We also host a number of key events throughout the year and encourage members to attend and get involved in the wider precast conversation. Futurebuild in London, the world's biggest event for sustainable design and construction features highly in our calendar. Here, British Precast alongside The Concrete Centre host The Concrete and Masonry Pavilion. The Pavilion marks an area at the event for visitors to discuss pressing issues facing the industry and gain practical advice and guidance.

### AGM & Annual Conference

In May each year British Precast holds its AGM and Annual Conference and Exhibition 'PRECAST'. The day provides members with a review of progress during the last 12 months and a briefing on the year ahead. The conference is a forum for speakers from both the UK and overseas to discuss innovations in new technology and precast techniques. Furthermore, it provides opportunities for Associate members to showcase their products with a free exhibition space and a platform for presentations. There are opportunities for both full and associate members to participate in our successful Speed Networking sessions during the event. Open to all members, this event offers a superb networking opportunity.



*Figure 5: Photographs taken at the PRECAST2018 Exhibition*

### Safety & Health Awareness Days (SHAD)

Each year British Precast hosts two Safety and Health Awareness Days (SHADs). The first event, typically held during spring, is aimed at operations managers and supervisors. It involves practical demonstrations, expert advice and presentations regarding best health and safety practice. The second SHAD, held during the Autumn, is aimed at managing directors and senior management. This event is focused on the legal implications to an organisation, of poor health and safety policy, and the consequences of inadequate employee protection at work.

### Annual Dinner and Awards

We hold an annual black-tie dinner in the summer, which includes the presentations of our prestigious Best Practice Awards. Categories include Health & Safety, Innovation, Project and Sustainability. We have recently included an additional special category for the

Outstanding contributions to Health & Safety. Our Annual Dinner is open to all Full and Associate members.

Sponsorship opportunities are available, for more information telephone 0116 232 5170.

### Construction Industry Golf Day

Open to all within the construction industry, this event, hosted by British Precast in aid of the charity CRASH, offers a great opportunity to entertain and network with customers. One of the messages that we will be emulating throughout the day is: **Why to choose British Precast members as your suppliers.**



Figure 6: Guests enjoying the Golf Day event in 2017

### Sponsorship opportunities available:

Package	What's Included?
Overall sponsor (1 x available)	<ul style="list-style-type: none"> <li>• 1 x Branded 1m<sup>2</sup> banner to be placed on 1<sup>st</sup> Tee</li> <li>• Permitted to bring 1x own pull up banner to use in function rooms</li> <li>• Company logo to be presented on British Precast event branding during the day</li> <li>• Pre and post event publicity</li> </ul>
Hole Sponsors (17 x available)	<ul style="list-style-type: none"> <li>• Permitted to bring own branded banner to be allocated on sponsored hole of your choice</li> <li>• Pre and post event publicity</li> </ul>

### External Events

Staff at British Precast are often asked to speak at external events both within the concrete industry and at other construction events. We endeavour to keep our members informed about events at which we believe they should be present at, as speakers and/or delegates.

### Study Tours & Conferences

From time to time we organise overseas study tours. We also promote attendance at appropriate overseas and UK conferences.

## Best Practice Awards

Each year British Precast holds annual award schemes to recognise the excellent work carried out by our members, and to provide a way of sharing best practice within the membership. These are presented at our summer Annual Dinner.

### Health & Safety

This coveted award is bestowed on the member who makes the best contribution to improving Health and Safety. Awards will be awarded in two categories based on the size of company (number of precast employees).

### Outstanding Contribution to Health & Safety

This award is open to all Full Members. This is presented to nominated individuals or teams in recognition of leadership, special efforts or significant contributions to improvements in health and safety in the business and/or along the supply chain.

### Project Award

This long-standing award is given to the Full Member who has contributed to an outstanding project in the past year using precast concrete or masonry in its construction.



*Figure 7: Photographs from the 2018 Annual Dinner, held at Marriott, Leicester*

### Innovation

The aim of this award scheme is to reward excellence within the British Precast membership and to publicise innovation in the industry.

### Sustainability

This award recognises the good work our members have carried out in improving the sustainability of their business.

### Digital Transformation Award **(new for 2019 category)**

This award recognises outstanding digital transformation projects. From digital transformation of business processes, digital automation in production, digital design and construction (BIM).

### Creativity in Concrete Award

This is awarded to an individual who has shown or promoted creativity in the use of precast concrete. This can be achieved through manufacturing, design or writing, and is presented each November at the Concrete Society Awards Dinner.

**Future Leader Award (new for 2019 category)**

This award is intended to celebrate future leaders and rising stars in the precast concrete industry. Individuals could include (but not limited to) new entrants to the industry, graduates, and apprentices.

**Long Service Awards and Certificates**

One initiative that we are borrowing from our European colleagues in BIM is to recognise long service in the precast industry. Framed long-service award certificates for continuous service over 15, 20, 25 and 30+ years. (These can be backdated to the start of the year.)

## Production Associations and Affiliated Groups

We manage the affairs of a wide range of product groups. Each is defined by its own product standards, technology and supply chain issues. They have their own governing bodies, committees, task groups and budgets. There are two categories of product groups.

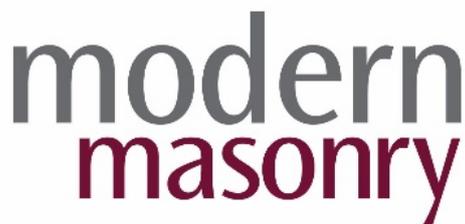
### Product Associations

We have separate bodies for aircrete (APA), concrete blocks (CBA), drainage and pipes (BPDA), precast floors (PFF), paving, and kerbs (Interpave), and Architectural and Structural products. To join any of these it is necessary to also be a Full Member of British Precast. British Precast Architectural and Structural, BPDA, PFF, CBA; and Interpave each have their own associate membership scheme. It is necessary to be an Associate Member of British Precast to join.



### Affiliated Bodies

We host the paving contractors' trade body (Interlay) and Modern Masonry. Membership of the Affiliates is open to members and non-members of British Precast. Members of the Affiliates who choose not to belong to British Precast receive none of the benefits described in this prospectus.



### Statistics

Available to participating members of the product group, most of our products groups have statistics schemes in operation. These vary between product groups but give a good idea of industry-specific market trends. These are available to the participating members of the product groups only.

### Product Clusters

We can convene one-off meetings of members with common products but no formal product group. This would be useful, for example, in the event of new draft standards or legislation. We also own dormant product associations for bricks, decorative paving, tunnel segments, lintels, pre-stressed concrete and inspection chambers that can readily be revived if there is enough demand. Similarly, other product groups can be formed as required and approved by Council.

## British Precast Memberships - UK Groups, Associations and International Contacts

 <p><b>British Precast</b> is affiliated to the Mineral Products Association, which represents the cement, aggregates, lime, asphalt, ready mixed concrete, slag and mortar industries. Incorporating a range of planned collective activities, designed to add greater value for our members and improve business prospects along the supply chain.</p> <p>British Precast has close links with The Concrete Centre, which promotes the use of cement and all methods of concrete construction in the United Kingdom.</p>	 <p>Members of British Precast are also able to develop links with the international industry. Our membership of <b>BIBM</b>, the pan-European precast federation, allows us to liaise on legislative and policy issues common to the wider cement and concrete industry with the other member countries and members of the European Concrete Platform. Within the BIBM programme we have started direct lobbying of the European Parliament and Commission, initially on the sustainability credentials of concrete products.</p>
 <p>Both Full and Associate Members can access full membership benefits from the <b>Construction Products Association (CPA)</b> with their own login details for the British Precast website. These include emailed weekly notes, economic and industry updates, construction forecasts and priority bookings for CPA lunches and other events. Through the CPA we have access to, and influence with, the Strategic Forum for Construction. Many believe that CPA membership is worth the subscription to British Precast.</p>	 <p><b>CEPMC</b> is the European construction products association. This is the main trade association for the construction industry in Europe - we have two main links with the CEPMC. Through BIBM and the UK's Construction Products Association (CPA). CEPMC have great technical and political influence over European standards committees and EU law makers in Brussels.</p>
 <p>We are members of the <b>CBI Trade Association Forum</b>, which provides an excellent network of associations from all industry sectors.</p>	 <p>We are members of the <b>UK Green Building Council</b> through our membership of MPA and constantly seek opportunities to promote the precast sector and its sustainability agenda. We recommend separate membership to our members.</p>

## Croner Advisory Services

### British Precast Membership Benefit

#### Expert Advice When You Need It Most - 24/7 Employment Law Advice

You do not need to hire a solicitor for employment law advice or employ a health and safety consultant to tighten up your policies and procedures.

Your British Precast membership includes access to an expert employment law and health and safety helpline, provided by our trusted partners, Croner.

#### What's Included?

- Conduct queries
- Effective sickness and absence management
- Redundancy and dismissal
- Employment law and changing legislation
- Contracts

#### Health & Safety Assistance

- Fire safety
- Environmental legislation
- Hazard management
- Accident reporting
- Premises management

#### Commercial Legal Support

- Freehold or leasehold
- Access rights
- Boundary disputes
- Commercial leases
- Lease extensions

#### Tax Matters

- Fee protection
- Tax and VAT consultancy
- Compliance checks
- Status

#### Free Business Seminars

Regional employment law updates and events held across the UK for British Precast members.

#### Free Monthly Webinars

Live webinars presented by industry experts covering a range of important topics and FAQs.

**As a British Precast member, you can also access the following at preferential rates:**

- **Face2Face expertise**  
Instant, expert assistance at your premises to resolve disputes, minimise risk and provide on-hand support.
- **HR and Health & Safety Software**  
A range of tailored software solutions to suit your practice.
- **Employment Tribunal Support**  
Full tribunal representation backed by experienced and qualified experts.

**What clients say about Croner:**

- “Friendly and very helpful. Much appreciated. I was able to write an appropriate letter to an employee.”
- “Very helpful and informative. It has helped us to understand the Tupe process.”
- “Extremely helpful and comprehensive. It provided me with the information I needed to conclude a grievance & proceed with a request for part time working. Thank you, it was a pleasure to speak with you.”

## Howes Percival Legal Services

### Service Support

#### What Assistance do Howes Percival Legal Services Provide?

As a British Precast member, you are operating in a complex, sometimes challenging and highly regulated sector of the industry. Howes Percival, a preferred legal advisor to British Precast, has teams of specialist lawyers, with great knowledge and experience of the sector to help members navigate through and over all the difficult legalities and to reach all the places they need to get to.

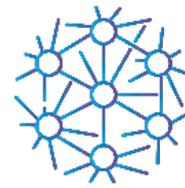
Our teams are located across our network of UK offices, and consist of specialists in every part of the business life cycle, including:

- Corporate finance
- Commercial contracts
- Planning
- Land
- Construction
- Property matters
- Employment
- Intellectual property
- Dispute resolution
- Regulatory issues including health and safety and environmental
- Succession exit planning

Throughout the business life cycle, from setting up a new venture, to growing the business to planning an exit strategy, we will help British Precast members with all the legal issues their business faces in a practical and commercial way. Our expertise is based on our deep understanding of the industry that they operate in.

Howes Percival are delighted to offer our comprehensive legal advisory service to British Precast's Full and Associate Members:

- 60 minutes free legal consultation with the relevant legal specialist
- A 15% discount from Howes Percival's published fees
- Free training workshops, three times a year on topical subjects



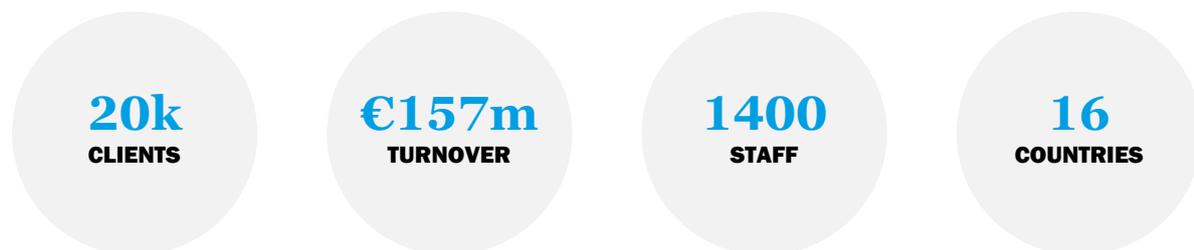
## Ayming

### What Assistance do Ayming Provide?

Ayming is a business performance specialist that helps its clients improve their financial, innovation and operational performance.

We are 1400-strong, operate in 16 countries across Europe, North America and Asia, and have a thirty-year track record of specialised consultancy that is proven to deliver a strong ROI.

We are Europe's largest provider of R&D tax consultancy and have generated our clients £1billion in R&D funding alone.



### British Precast Member Benefits

- Education/knowledge transfer on innovation incentives
- Ongoing access to information relating to legislative changes or new funding opportunities
- Ability to benchmark R&D claims through Ayming's extensive industry experience
- Access to Ayming's online R&D Claim Analyser tool
- Full consultancy & advisory service at discounted rate to all members: 15% off any arranged fee

### Are you already claiming R&D tax relief? Ayming will:

- Review your current claim and discuss options to optimise the results
- Develop real-time information collection
- Identify areas for process improvement
- Manage your risk effectively
- Explore opportunities for grant-funding

### Never claimed R&D tax relief before? Ayming provides:

- Full claim management and reports
- Feasibility studies
- Advisory work
- HMRC defence
- A sustainable platform for future claims

## British Precast Membership Fees

### Full Members

Turnover (£000s) - ex-works value of all concrete products manufactured, and merchanted, plus precast installation in the same period.

			<b>FEE</b>
OVER	180,000		27,438
	160,000	179,999	25,398
	135,000	159,999	23,052
	110,000	134,999	20,757
	95,000	109,999	18,462
	80,000	94,999	16,116
	65,000	79,999	14,892
	45,000	64,999	13,668
	40,000	44,999	12,546
	35,000	39,999	11,832
	30,000	34,999	11,016
	25,000	29,999	10,302
	22,000	24,999	9,486
	18,000	21,999	8,874
	14,000	17,999	8,262
	10,000	13,999	7,650
	8,000	9,999	7,038
	7,000	7,999	6,426
	6,000	6,999	5,814
	5,000	5,999	5,304
	4,500	4,999	4,692
	4,000	4,499	4,182
	3,500	3,999	3,672
	3,000	3,499	3,162
	2,500	2,999	2,652
	2,000	2,499	2,142
	1,500	1,999	1,632
	1,000 to	1,499	1,122
UNDER	1,000		612

### Associate Members:

Universities, Colleges	Free of charge
Consultants, design firms	510
Supply chain members	995
Cementitious and aggregates suppliers	1,836

Reciprocal memberships of associations in UK and Overseas are considered on their merits VAT to be added at 20%.

# Full Membership Application (1/4)



# British Precast

## Part 1

(On behalf of a Corporation trading division or clearly identifiable part thereof)

Company / Organisation	
Registered Office Address:	
Telephone	
Website	

- a) How long has your company been manufacturing precast products?
- b) Number of employees (average over last 2 years)
- c) The company's/group's ex works sales plus installation turnover (if any) in cast stone and precast concrete products (for goods manufactured, and sold or supplied as a principal) for its financial year ended  £

(Being the financial year ending prior to the year to 30 June preceding the date of this application) was

- d) Are you willing for a small committee to visit your works? YES / NO

Factory/Site address:

- e) Any new member must nominate at least one product group to join (if one exists that is applicable to a dominant element of their production). Approval will need to be granted by the product group members upon application. Please indicate which product group you would like to join. Each product group has its own fee structure, details will be provided upon application.

Product Group	Please tick
Aircrete Products Association (APA)	
Architectural & Structural Association (BPAS)	
Concrete Block Association (CBA)	
Drainage Association (BPDA)	
Interpave (IPV)	
Precast Flooring Federation (PFF)	



## Part 2

a) Please tick which precast concrete product(s) your company/organisation manufacture. This will be shown on our website:

Precast Product	Please Tick	Precast Product	Please Tick
Agricultural Products		Frames	
Arch, Portal & Box structures		Garden Products	
Architectural Dressings		Grandstands & Terracing	
Basement Units		Ground Beams	
Beam & Block Floors		Hollowcore Floors	
Beams & Columns		Kerbs	
Block Paving		Lighting Columns & Transmission Poles	
Blocks, Inner Leaf / Partition walls		Lintels Sills & Copings	
Blocks, Outer Leaf / External walls		Manholes & Inspection Chambers	
Box Culverts		Multi-storey Carparks	
Bridge Beams & Gantries		Packed Products	
Cast Stone Architectural Units		Pipes	
Chimney Systems		Pods	
Cladding & Structural Wall Units		Railway Sleepers & Units	
Composite & Double Tee Floors		Reinforced Aircrete Floors	
Concrete Bricks		Retaining, Revetment & Crib Walls	
Decorative Internal Surfaces		Road Surface Drainage	
Decorative Paving		Roof Tiles	
Dock Leveller Pits		Sea & River Defence Units	
Ducts, Conduits & Markers		Specialised Building Systems	
Fencing		Staircases & Stair Units	
Flags		Street Furniture & Bollards	
Flat Pack Systems		Tunnel Linings	
Foundation Blocks		Vehicle Safety Barriers	
Foundation Units & Piles		Water Treatment & Storage Tanks	
Agricultural Products		Frames	

a) What is your most dominant precast product?



Part 3

<b>Main Point of Contact</b>	Name:
	Position:
	Email:
	Telephone:
<b>Deputy Contact</b>	Name:
	Position:
	Email:
	Telephone:
<b>Sales</b>	Name:
	Position:
	Email:
	Telephone:
<b>Marketing</b>	Name:
	Position:
	Email:
	Telephone:

Address to which <b>communications</b> should be sent to the main point of contact	
Address for invoicing	
<b>VAT No:</b>	



Part 4

I, \_\_\_\_\_ Director/Secretary of the said  
\_\_\_\_\_ (Company name)

hereby apply for its election to FULL MEMBERSHIP of the BRITISH PRECAST CONCRETE FEDERATION LIMITED, subject to the provisions of the Articles thereof, which should be read before signature and can be found on our website at:

<http://www.britishprecast.org/Precast/media/BPMediaLibrary/British-Precast-Memorandum-and-Articles-of-Association-with-amends-May-2017.pdf>

A 12 month notice of resignation is required once this application is approved by Council and your signed commitment to our charters - copies attached for signature and return.

Signed \_\_\_\_\_

Position \_\_\_\_\_

Date \_\_\_\_\_

*\*British Precast reserve the right to advise an application fee to cover costs if significant time and/or travel are required to assess an applicant.*

**Please name 3 precast concrete manufacturing members of British Precast from whom a reference may be obtained:**

- 1.
- 2.
- 3.

**Please name all Directors at the date of application:**

- 1.
- 2.
- 3.
- 4.
- 5.

# Associate Membership Application



# British Precast

## Part 1

(On behalf of a Corporation trading division or clearly identifiable part thereof)

<b>Company / Organisation:</b>	
<b>Registered Office Address:</b>	
<b>Telephone:</b>	
<b>Website:</b>	

Please indicate which category applies to your company/organisation:

Category	Fee (calendar year)	Please tick
Cementitious & Aggregates suppliers	£1,836 + vat	
Supply Chain	£995 + vat	
Consultants & Design Firms	£510 + vat	
Universities & Colleges	Free	

**Optional:** As a member of British Precast, you can gain additional benefits by also being an associate member of a Product Group. Approval will need to be granted by the product group members upon application. If you wish to join a Product Group, please specify below.

Product Group	Fee (calendar year)	Please tick
British Precast Architectural & Structural	£250 + vat	
Concrete Block Association (CBA)	£500 + vat	
British Precast Drainage Association (BPDA)	£500 + vat	
Interpave (IPV)	£600 + vat	
Precast Flooring Federation (PFF)	£600 + vat	

Please tick under which categories below you would like your company listed online:

Admixtures/Concrete Additives		Packed Products	
Aggregates		Pigments	
Cementitious		Pipeline Systems Accessories	
Concrete & Masonry Accessories		Prestressing	
Concrete Testing		Training & Recruitment	
Consultancy & Research		Sealants	
EPD Products		Software	
Erectors and Installers		Specialist Mortars	
Handheld Equipment		Specialist Structural Frames	
Insulation		Static Plant & Machinery	
International Partner Associations		Steel Reinforcement	
Lifting Equipment & Accessories		Storage	
Mobile Plant & Robotics		Surface Solutions	
Moulds & Release Agents		Universities & Colleges	
Other, please specify			



Part 2

<b>Main Point of Contact</b>	Name:
	Position:
	Email:
	Telephone:
<b>Deputy Contact</b>	Name:
	Position:
	Email:
	Telephone:
<b>Sales</b>	Name:
	Position:
	Email:
	Telephone:
<b>Marketing</b>	Name:
	Position:
	Email:
	Telephone:

Address to which <b>communications</b> should be sent to the main point of contact	
Address for invoicing	
VAT No:	



Part 3

I, \_\_\_\_\_ Director/Secretary of the said  
\_\_\_\_\_ (Company name)

hereby apply for its election to ASSOCIATE MEMBERSHIP of the BRITISH PRECAST CONCRETE FEDERATION LIMITED, subject to the provisions of the Articles thereof, which should be read before signature and can be found on our website at:  
<http://www.britishprecast.org/Precast/media/BPMediaLibrary/British-Precast-Memorandum-and-Articles-of-Association-with-amends-May-2017.pdf>

A 12 month notice of resignation is required once this application is approved by Council.

Signed \_\_\_\_\_

Position \_\_\_\_\_

Date \_\_\_\_\_

Name of Proposer / Referee \_\_\_\_\_  
(Full Member of the British Precast)

\*If you are unable to provide a proposer/referee your application will still be processed for approval of council.